

The background features a dark globe with a grid of small, multi-colored dots. Several curved arrows in shades of yellow, purple, and teal point from the left towards the right. In the lower right quadrant, a map of the United States is formed by a grid of these same multi-colored dots.

Yealink |  **Microsoft**

***YEALINK ONE-STOP
SOLUTIONS FOR
MICROSOFT TEAMS***

Empowering your Communication and Collaboration

Yealink

Microsoft Gold Communications Partner | Global Leading Provider of Unified Communication & Collaboration Solutions

TOP1

Ranks NO.1 SIP phone provider globally in 2018

60%+

Market share on Microsoft Teams Phone

TOP2

Market Share on Microsoft Teams Room globally

80%+

Microsoft TOP55 customers are using Yealink

2021

- Fastest Growth MTR Vendor
- AI Powered Intelligent meeting room solution
- Long term partnership and roadmap plan

2019

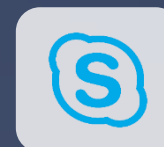
- FIRST Full-Range Teams desktop phones worldwide
- Microsoft Teams Room solution certified
- Full-Range product portfolio for Microsoft Teams

2018



FIRST Teams desktop phone & conference phone worldwide

2017



Yealink SFB phones certified by Microsoft

2015



Yealink Lync phones certified by Microsoft



Yealink Microsoft Certified Portfolio

[one-stop] [full-scenarios] [future-proof] [Microsoft-certified]

Yealink

Audio and Video device solution

Microsoft Teams

Skype for Business



Desktop & Conference Phone



Yealink Device Management Platform
On-Premise/Cloud

MTR for Android



Teams Room System

MTR for Windows



A20+CTP18

Huddle and Small room

A30+CTP18

Small and medium room

MVC300 II

Focus

MVC400

Small

MVC500 II

Medium

MVC640

Medium

MVC840

Large

MVC940

X-Large



USB Camera
Headsets &
Speakerphones



UVC20

UVC30-Desktop

CP700

CP900

UH34

UH36

WH62

WH63

WH66

WH67



Yealink Microsoft Certified Video Devices

- **MVC Series**
- Collaboration Bar
- USB BYOD Solution

Yealink MTR for Windows Solution



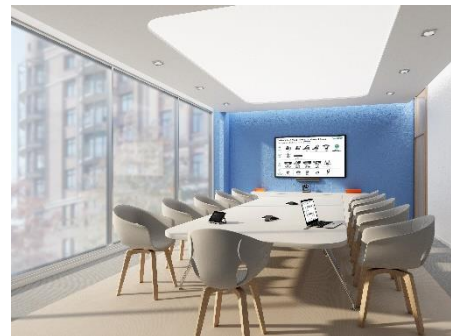
Focus



Small



Medium



Large



Training room / Classroom



MVC320



MVC400



MVC500 II

MVC640



MVC840



MVC940

Focus Room Solution Kit

MVC320



Package includes:

- MCore Mini-PC
- MTouch II touch panel
- **UVC30 4K USB camera, auto-framing**
- **MSpeech USB Speakerphone**



MVC320 for Focus Room | 2-7 people

Small Room Solution Kit

MVC400



Package includes:

- MCore Mini-PC
- MTouch II touch panel
- **UVC40 USB AIO Video Bar**



MVC400 for Small Room | 2-7 people

Medium Room Solution Kit

MVC640



Package includes:

- MCore Mini-PC
- MTouch II touch panel
- UVC84 **12X optical** camera, support **Auto Framing**
- **MSpeech AI Speakerphone**
- **WPP20 wireless presentation pod (optional)**



MVC640 for Medium Room | up to 11 people

Large Room Solution Kit

MVC840-2mics



Package includes:

- MCore Mini-PC
- MTouch II touch panel
- UVC40 **12X optical** camera, support **Auto Framing**
- **2 x VCM34** array microphones (up to 6)
- Yealink Soundbar
- **WPP20 wireless presentation pod**



MVC840 for Large Room | up to 18 people

Training room / Classroom Solution Kit

MVC940



Package includes:

- MCore Mini-PC
- MTouch II touch panel
- **Camera Hub**, support camera layout
- **Multi-camera: 2x UVC84 (up to 9)**
- **2x WPP20 wireless presentation pod**
- **Choosable VCM34 wired mic (Up to 6) or VCM38 ceiling mic (up to 8); Mspeaker II (up to 4)**



MVC940 for Training Room/ Classroom | up to 30 people

Training room / Classroom Solution Kit

MVC940



MVC940 for Training Room/ Classroom | up to 30 people



Multi Camera Solution, Camera layout

Include camera hub, [up to 9 cameras](#) working together. Meet extra large meeting room such as training room. With [Yealink camera control plug-in](#), set [camera layout](#) as surround, division or fullscreen.



Powerful Audio Solution

MVC940 can work with up to 8 VCM38 and 4 MSpeaker II, providing a powerful audio solution for extra large room.

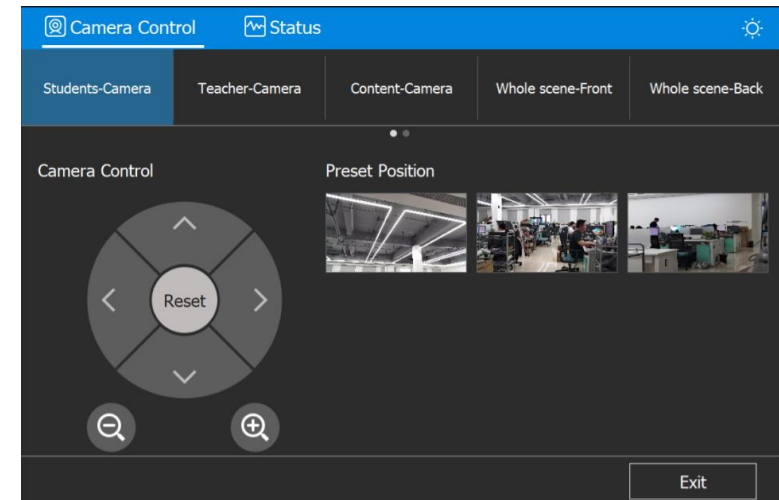
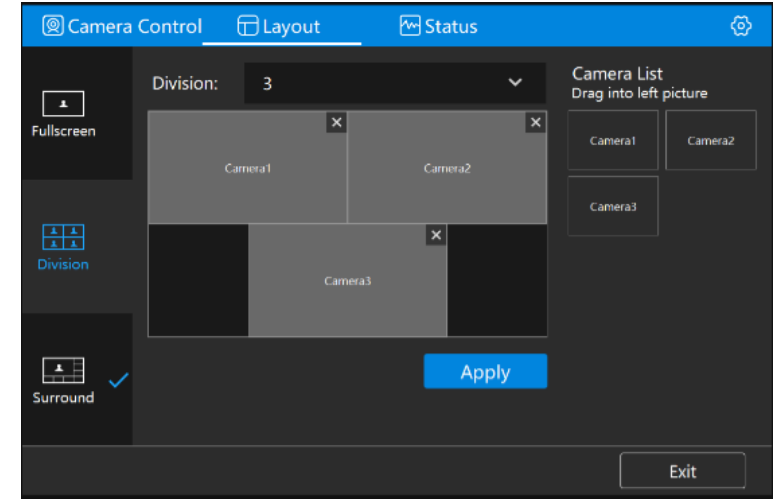
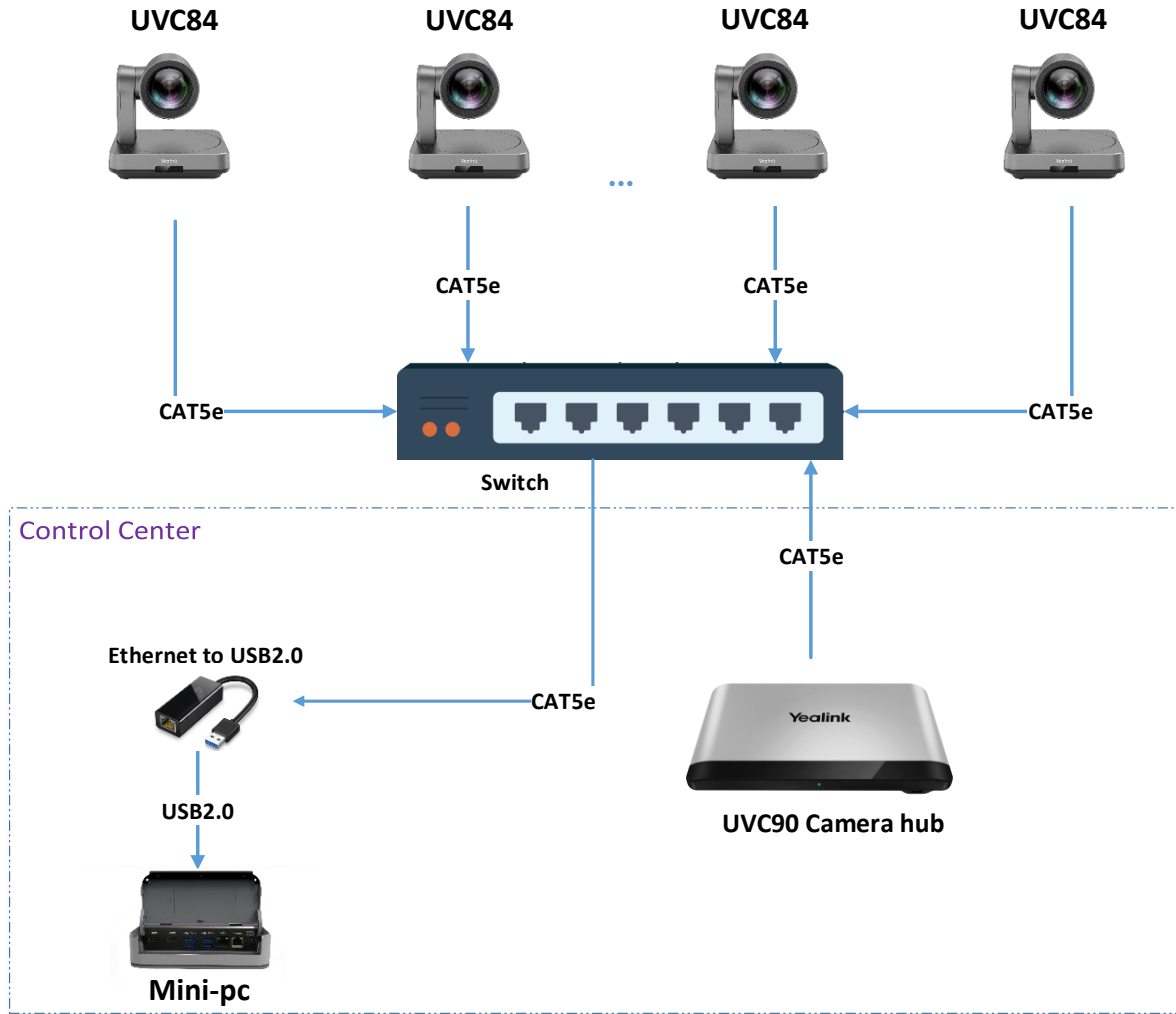


Instant Content Sharing

MTouch II with either [USB-C](#) or [HDMI](#) input allows users to present content from laptop. [Wireless presentation](#) for even more flexibility. Simply plug in WPP20 to share content with a single click.

Training room / Classroom Solution Kit

MVC940



Yealink Full-scenario, **All-style** and One-stop Room Devices for Teams



Windows-based Teams Room System



MCore Base Kit

Mini-PC + Touch Console + Sharing

One-Brand Full Scenario Hardware Kits



MVC320
Huddle Room



MVC400
Small Room



MVC640
Medium Room



MVC840
Large Room



MVC940
XL Room

4K Tracking AI Meeting Camera



UVC30

4K/120° , Auto Framing



UVC40

20MP/133° ,Support Speaker Tracking



UVC84

4K, 12X Optical PTZ Camera

Full Scenario Audio Solution



CP900

Speakerphone



MSpeech

Speakerphone



VCM34

Cascaded tabletop array mic



VCM38

Cascaded ceiling array mic



MSpeaker II

Cascaded soundbar

- **Core Advantage**

Benefit of Yealink MTR solution in Deployment:

- Needs only **one CAT5e cable** connecting to TV area, for both power and data transmission,
- **CAT5e cable, easy to be extended.**
- Bring a much clean tabletop



Yealink MCore Mini-PC

Mini-PC dedicated for video room system



Two in One Design

Integrated Mini-PC and Cable Management

QUAD-CORE i5-8265U, 128GB SSD

8GB (2*4GB) Memory

2x HDMI-out, **CEC supported**

4x USB3.0

Yealink VCH Port

- Connect to Yealink MTouch II
- RJ45 interface
- Supports PoE

Pre-installed Software Package



Image

Windows 10 IoT Enterprise OS
MTR app
Yealink devices drivers and FW
Yealink camera control plug-in
Yealink Device Mgmt. Agent

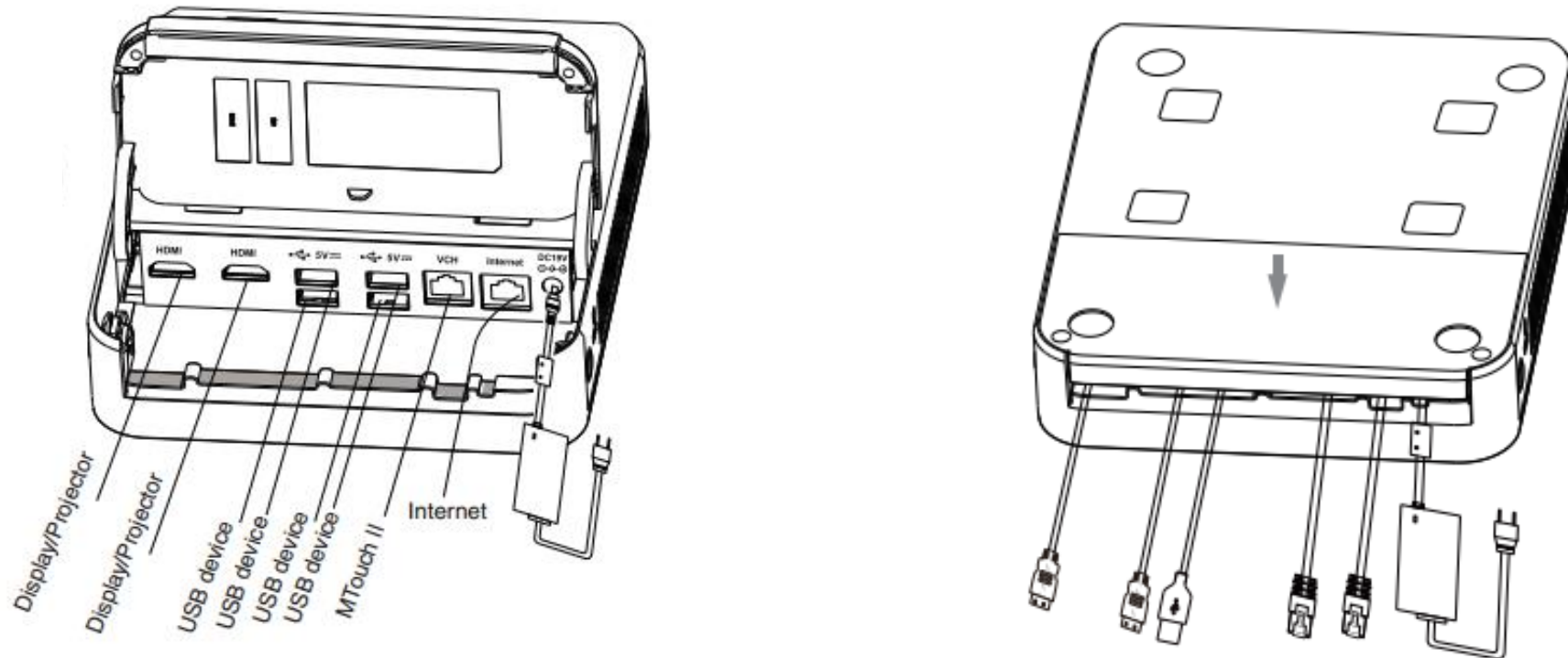


Windows License

Windows 10 IoT license

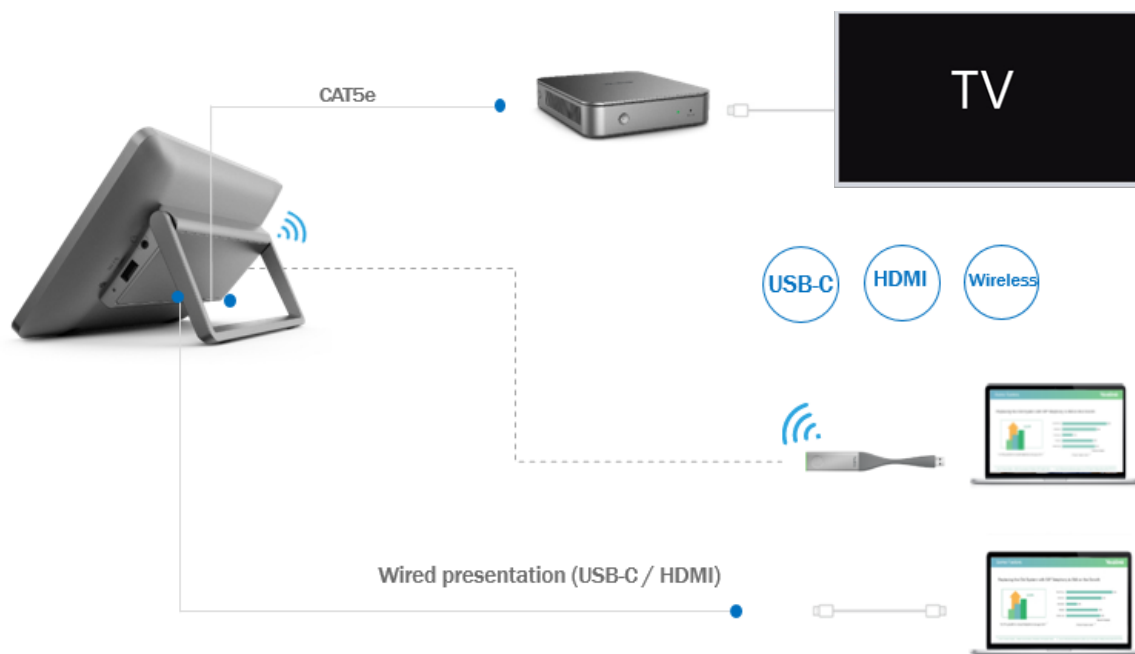
Yealink MCore Mini-PC

Mini-PC dedicated for video room system



It takes into account both **aesthetics and practicability**, that fully **integrating the cable management** with itself to provide a flexible and reliable deployment solution for any meeting room.

Yealink MTouch II Supporting wireless content sharing



- HDMI or USB-C interface for different kinds of PC
- Instant sharing, simply plug WPP20 dongle into PC to share content with a single click.
- Share anywhere in meeting room without distance restriction, especially for larger rooms.
- Up to 4 wireless presentation dongle for each MTouch II
- Smoothly switch between wired presentation and wireless presentation

Yealink Content Sharing Solution: Multiple Options for Instant Content Sharing



USB-C



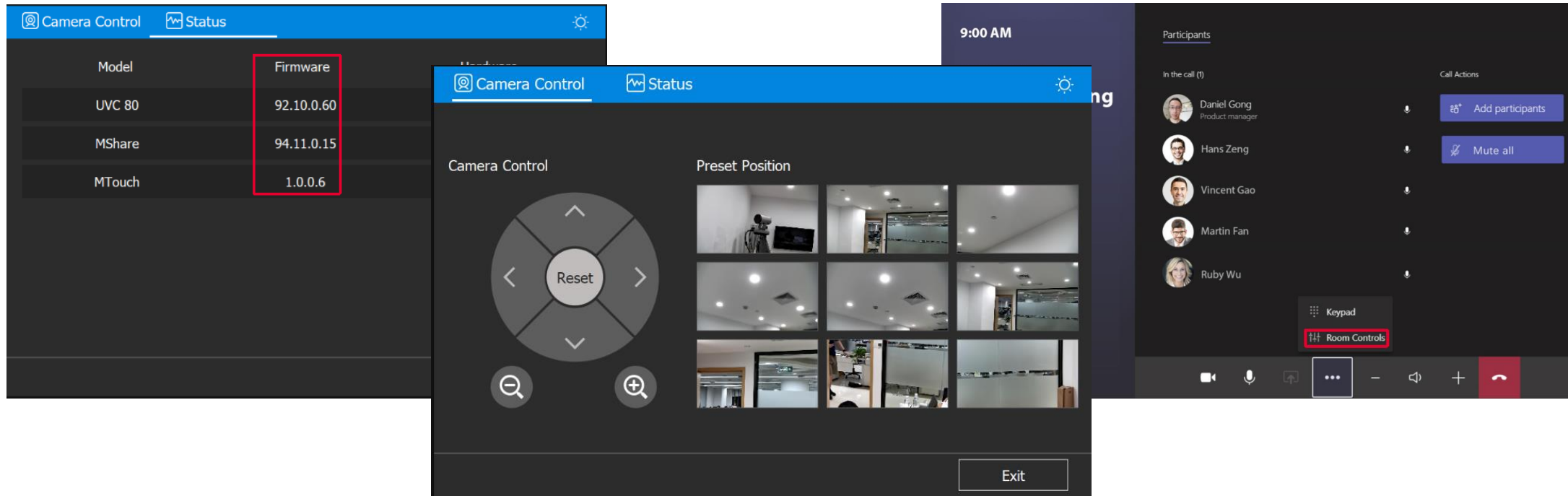
HDMI



WPP20
Wireless presentation pod



Yealink Plug-in on Touch Console for Camera Control









Key Features

- Integrate Camera PTZ control on MTouch, no need additional remote
- Presets feature and camera preview
- Status of peripherals

Yealink Audio Device

Benchmark



Audio Device	VCM34	VCM38	CPW90	UVC40	CP900	MSpeech
						
Type	Tabletop	Ceiling	Tabletop	Front of Room	Tabletop	Tabletop
Mic Technology	3-microphone array	8-microphone array	DECT technology Wireless microphone	8 MEMES microphone	6-Beamforming microphone	3 MEMS microphone arrays
Voice Pickup Range	20ft(6-meter)/360°	40 square meters	10ft(3-meter)/360°	5-meter	6.5ft(2-meter)/360°	20ft(6-meter)/360°
Cascade/Extension	Up to 6	Up to 8	Up to 4	Support Extension mic (CPW90/VCM34/VCM38)	NA	2
Yealink Noise Proof Technology	√	√	√	√	√	√
AEC	√	√	√	√	√	√
Combined with	1~2x MSpeaker II	1~2x MSpeaker II	1x MSpeaker II	Standalone	Standalone	Support cascade another MSpeech via 3.5mm cable

Multiple Speaker & Microphone Connection



UVC Camera

VCH (RJ45) Port

CAT5e



PoE Switch

CAT5e

CAT5e

VCH (RJ45)

VCH (RJ45)

CAT5e

CAT5e

VCH

VCH

.....



Speaker



VCM38 Microphone



Speaker

- MVC Series
- **Collaboration Bar**
- USB BYOD Solution

A20 & A30 all-in-one Collaboration Bar

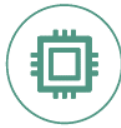


- **All-in-one, Plug and play**
- Qualcomm high perf chipset
- 20MP Camera with 1-inch Sony CMOS sensor/133° FoV/8X digit zoom
- **AI features:** Auto framing, Speaker tracking
- Built-in 8 MEMS microphone arrays and speaker
- **Full duplex voice experience with Yealink Noise Proof Technology**
- Ideal for small and huddle rooms(up to 7 people)



- **All-in-one, Plug and play**
- Qualcomm high perf chipset
- **Dual camera system**, one with super wide view FoV and one with optical PTZ camera
- **AI features:** Auto framing, Speaker tracking
- Built-in 8 MEMS microphone arrays and 2 speakers
- **Full duplex voice experience with Yealink Noise Proof Technology**
- Ideal for medium rooms(up to 11 people)

A20: All in One Design - Nothing but One Single Bar



Computing unit



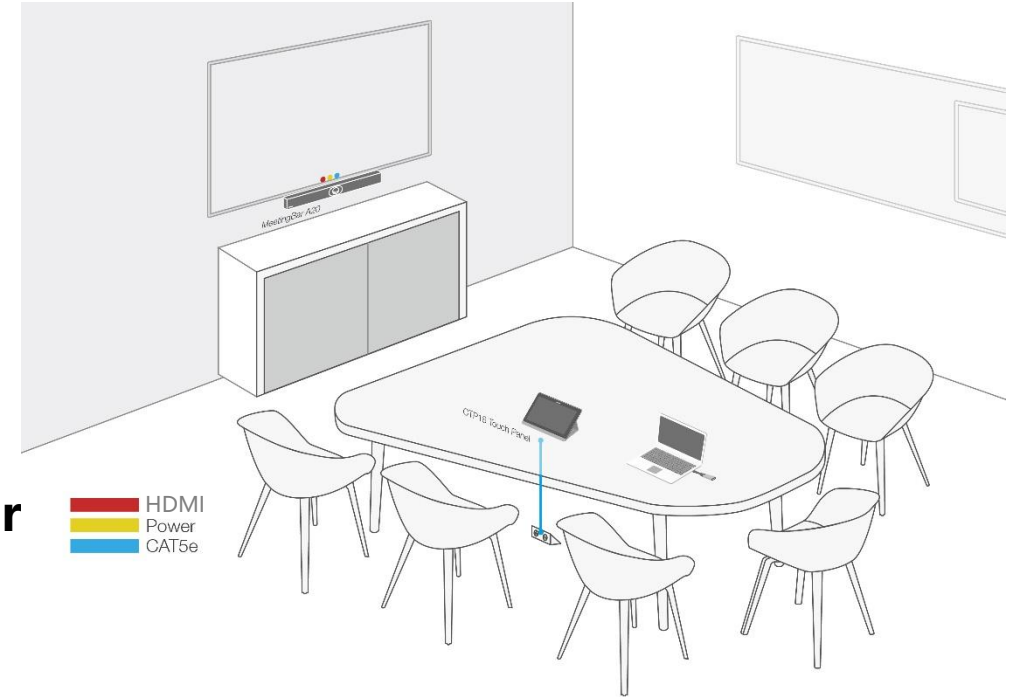
Camera



Wi-Fi & Bluetooth



Microphones & Speaker

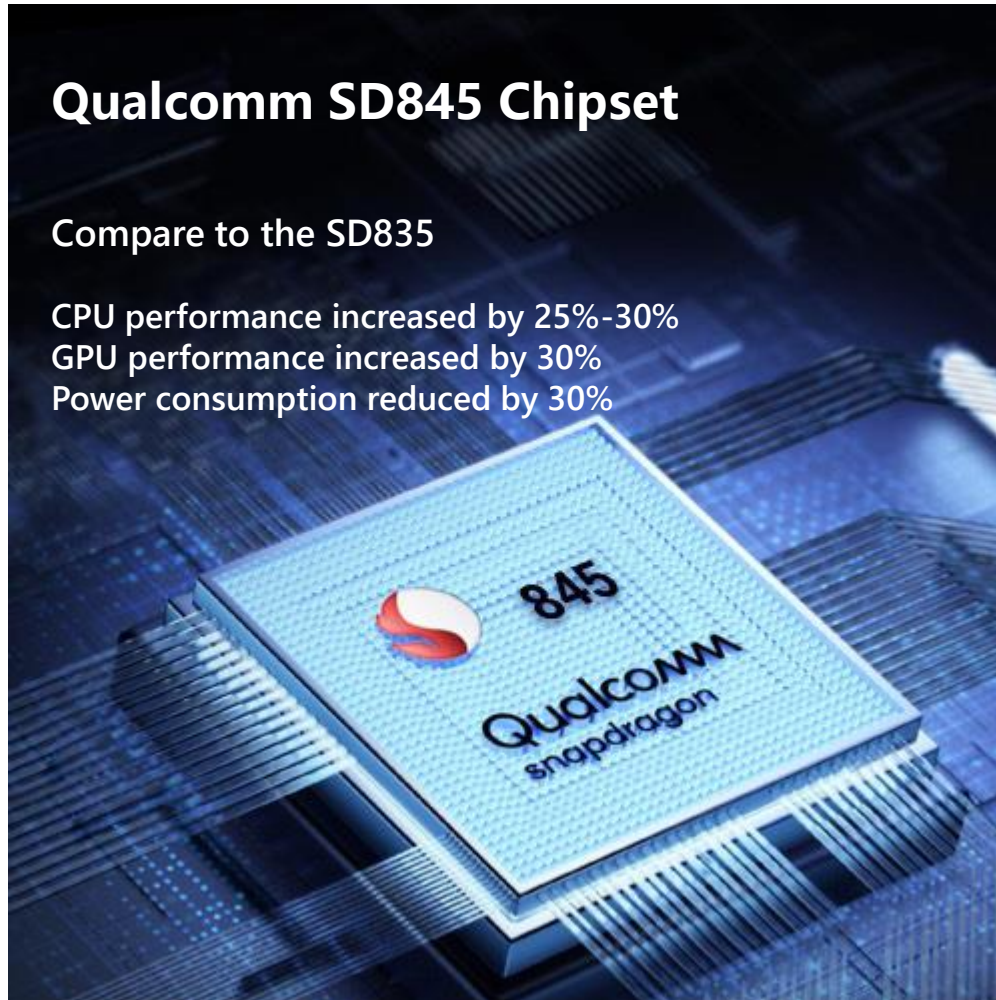


- Built-in computing unit, camera, mics and speaker.
- All-in-One design, without clutter cables.

no cable across from TV to Table area, Simplify your deployment

A20: The industry's strongest all-in-one processing chip

Qualcomm SD845 Chipset



Qualcomm SD845 Chipset	
CPU	Octa-core 4x A75 (up to 2.8GHz) + 4x A55
GPU	Adreno 630
DSP(AI)	Qualcomm® Hexagon™ 685 DSP

Benefit of Qualcomm SD845 Chipset:

1. Can support more new advance Android version
2. Been able to support the advance features of Microsoft Teams in future: touch console, content sharing, dual screen, 1080P video, etc.
3. Can support AI feature: bokeh, live capture

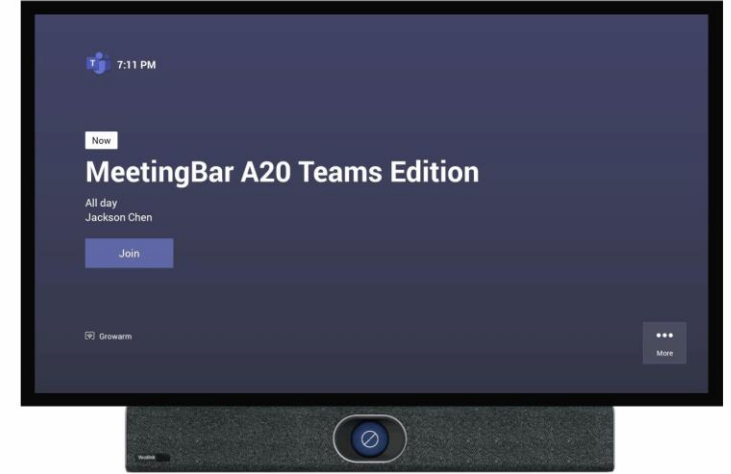
A20: 20MP Camera - See Everyone Clearly



133° super-wide-angle lens



20MP camera



8x digital zoom



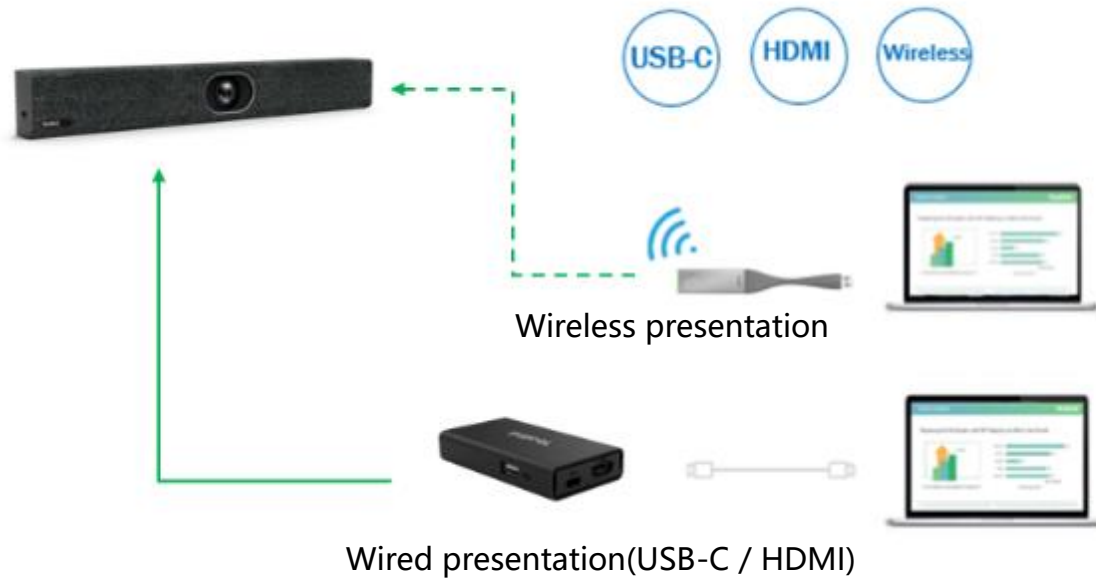
Electric lens cap

Auto Framing Feature

Speaker Tracking Feature

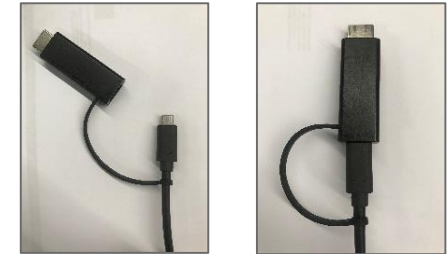


A20: Multiple options for content sharing (by Q2, 2021)

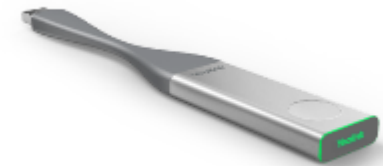


- HDMI or USB-C interface for different kinds of PC
- Instant sharing, simply plug WPP20 dongle into PC to share content with a single click.
- Share anywhere in meeting room without distance restriction, especially for larger rooms.
- Smoothly switch between wired presentation and wireless presentation

Yealink Content Sharing Solution: Multiple Options for Instant Content Sharing



HDMI or USB-C input interface



WPP20
Wireless presentation pod

Teams - Proximity join

Zoom - Direct sharing

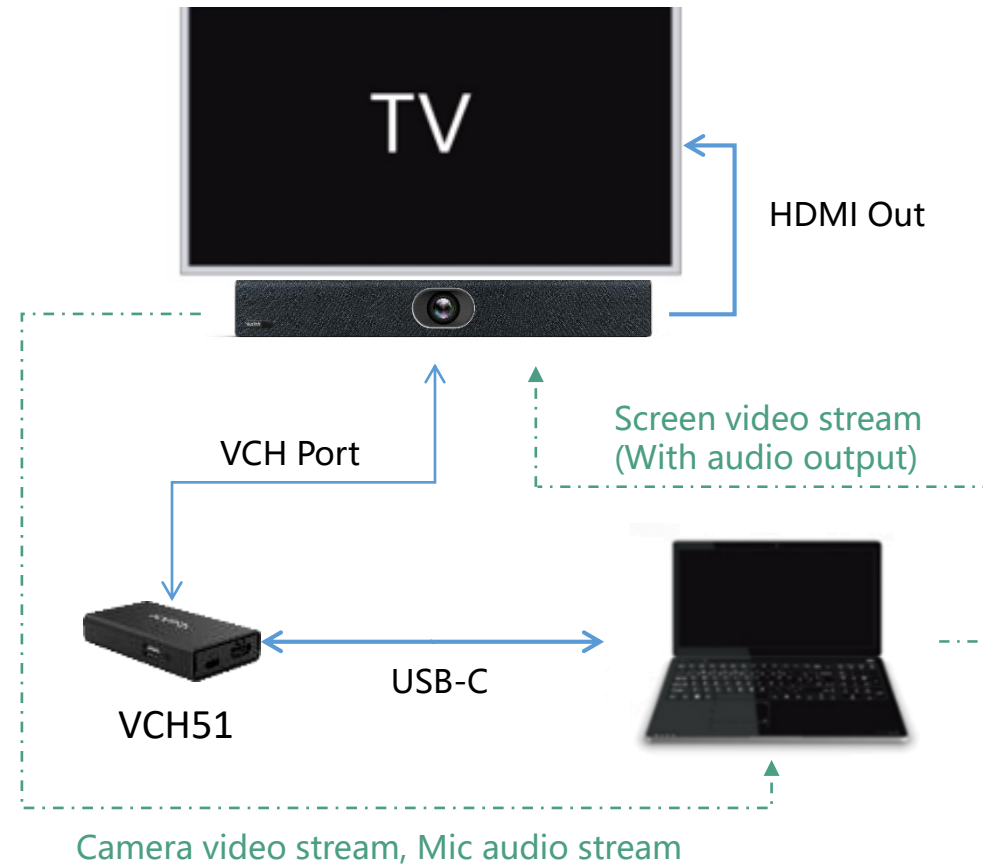
A20: Multiple platform support

Benefits of Yealink A20/A30 BYOD solution

- **Easily setup:** Use CAT5E cable from TV area to desktop, much easier deployment
- **One cable:** One USB-C cable implement presentation and BYOD mode, easy to switch mode on touch screen.

Time Plan

- GA in May, 2021



Dual-Screen Experience – See Everything Clear Motion Sensor – Start Meeting as Soon as Possible



- Video screen and content sharing can be showed at the same time.
- Support human body detection and wake-up function when entering the room.

A20 Compare with Poly X30



Model	MeetingBar A20	Poly X30
Product Positioning	Small Room Up to 7 people	Huddle Room 2-5 people
Chipset	Qualcomm 845 octa-core 30% performance improvement	Qualcomm 835 octa-core
Camera	20MP, 1-inch Sony CMOS sensor 133° FoV, 8X digit zoom	8MP 120° FoV, 4X digit zoom
Privacy Cover	Electric Auto Cover Fully automatic opening and closing of lens privacy cover	Manual
Motion Sensor	✓ Automatic sleep and wake up	X
Microphone	8 MEMS microphone array	4 MEMS microphone array
Number of supported displays	2	1
Touch console	8-inch touch console Experience like MTR console	8-inch touch console
Content Sharing	HDMI + USB-C Dual interface and easier to deploy Wireless content sharing	HDMI-IN
BYOD	Wired BYOD	Only wired BYOD and takes 2 cables
Camera AI	Auto framing Speaker tracking	Auto framing Speaker tracking



Model	MeetingBar A30	MeetingBar A20
Positioning	Medium Room Up to 11 people	Small Room Up to 7 people
Chipset	Qualcomm 845 octa-core	
Camera	Dual camera system Tracking camera 8MP / 120° FoV / 8X digital e-PTZ People camera with 4K / 90°FoV / 3.5X optical, 3X digital PTZ	20MP, 1-inch Sony CMOS sensor 133° FoV, 8X digit zoom
Camera Lens Cap	Electric	Electric
Microphone	8 MEMS microphone array	8 MEMS microphone array
Speaker	2	1
Number of supported displays	2	2
Controller	CTP18	CTP18
Content Sharing	Through Yealink WPP20 USB Dongle / AirPlay / Miracast for wireless presentation Connect Yealink VCH51 to use USB-C & HDMI for wired presentation	
AI Features	Auto framing Speaker tracking	

Features of Microsoft Teams Edition (Roadmap)



Microsoft **Teams**
Edition

Edition	Version	Features
Microsoft Teams Edition	V11	Calendar
		One-Click join
		Meeting Control - Add Participates - Camera On/Off - Mute/Unmute - Volume Up/Down
		Microsoft Teams Admin Center
		Proximity Join
		CTP18
	V20 (June.2021)	Wired and Wireless Content Sharing
		PTZ Control in Meetings
		Dual Screen
		Wired USB BYOD mode
	V21 (H2.2021)	1080P
		Proxy Server

- MVC Series
- Collaboration Bar
- **USB BYOD Solution**

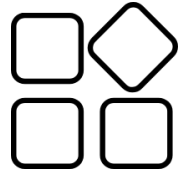
Yealink BYOD Meeting Solution

BYOD device solution benefits, popular required in the market



Cost down

Save 2/3 of the price
Below 1,000 USD



Multipurpose

Local meeting
Video conferencing



High compatibility

Skype meeting
Teams meeting
Zoom meeting
...



Simple Deployment

Easy to install
Easy to manage

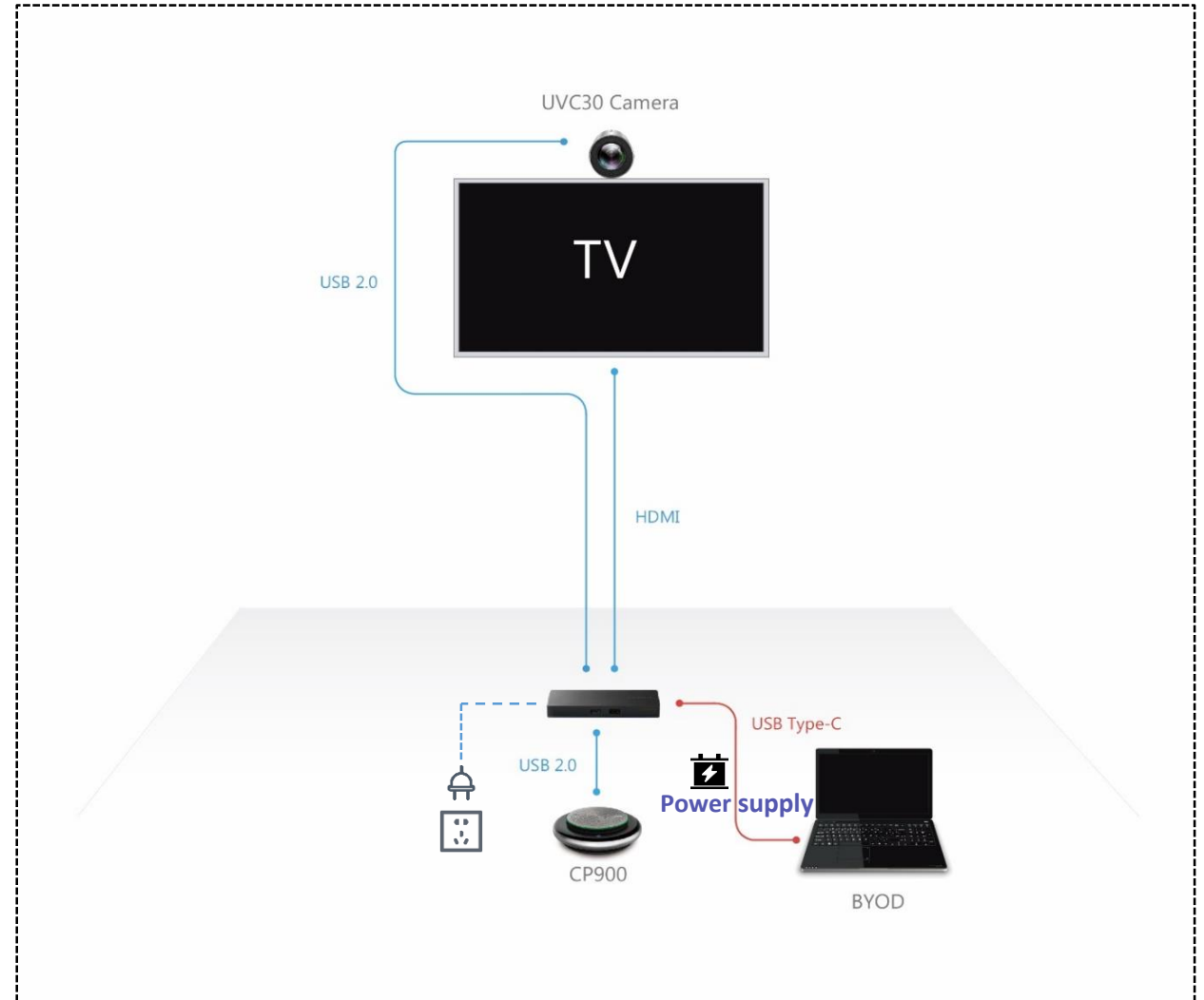
Benefits of Yealink BYOD meeting solution:

- One-brand package
- One cable solution, including **HDMI output**
- Charge the computer for long time meeting
- **Plug and Play**, no need to install driver
- **Good value** for huddle rooms

Local Content Sharing



Audio & Video BYOD meeting



Yealink BYOD Meeting Solution

Overview



UVC30-CP900-BYOD
Focus room



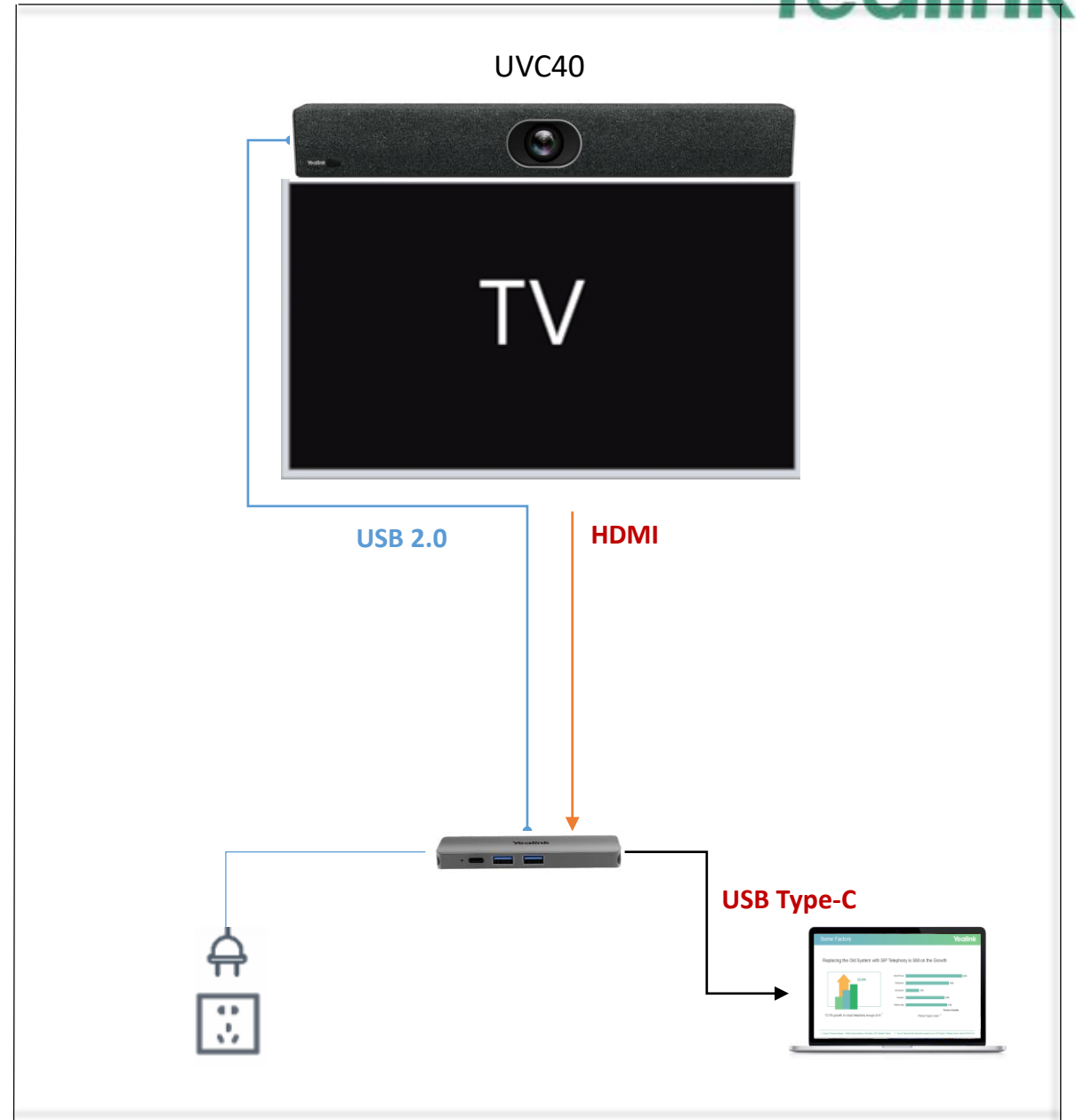
UVC40-BYOD
Huddle and Small room



UVC84 BYOD Kit -050
Medium and Large room



UVC84 BYOD Kit -210
Medium and Large room



Yealink Full-scenario, All-style and One-stop Room Devices



Teams Room for Windows

2-5 people



MVC300 II
Focus room

5-7 people



MVC400
Small room

6-12 people



MVC500 II
Medium room

6-12 people



MVC640
Medium room

12-20 people



MVC840
Large room

20+ people



MVC940
Classroom / Training room



Teams Room for Android

5-7 people



A20
Huddle and Small room

6-11 people



A30
Medium room



USB-BYOD
Bring you PC for meeting



UVC30-CP900-BYOD
Focus room



UVC40-BYOD
Huddle and Small room



UVC84 BYOD Kit -050
Medium and Large room



UVC84 BYOD Kit -210
Medium and Large room

A group of business professionals in a meeting room. A man in a suit stands at the head of a long table, presenting to a group of seated colleagues. The scene is overlaid with a semi-transparent green filter.

Yealink USB Peripherals for Teams

Teams USB Headset: UH34



Single-pointing microphone to achieve environmental noise reduction

Dual/Mono

USB Type-A connect to Phone or PC, Does NOT support 3.5mm

Bendable Microphone Rod

Wire control-button + indicator light

Teams Headset: UH36



Teams Certified UH36-Dual

- Binaural Ear (dual ear)
- USB-A 2.0, 3.5mm jack
- Noise-Canceling Microphone
- Leather Ear Cushions
- YHC20 Controller
- Microsoft Teams button



Teams Certified UH36-Mono

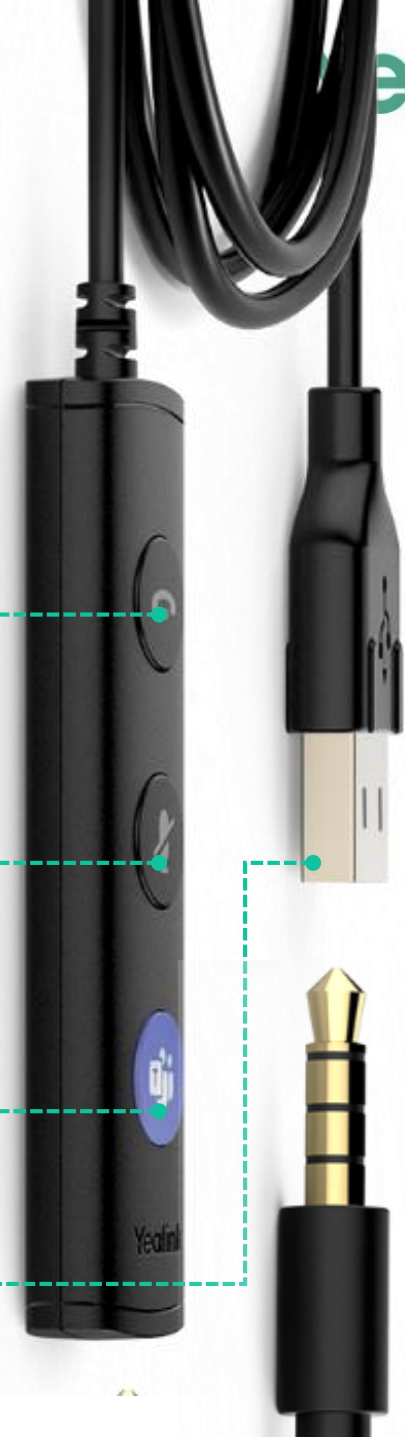
- Monaural Ear (single ear)
- USB-A 2.0, 3.5mm Jack
- Noise-Canceling Microphone
- Leather Ear Cushions
- YHC20 Controller
- Microsoft Teams button

Call pick up/
End Call Button

Mute or
Unmute Button

Teams Button

USB 2.0 Type-B Connectivity
3.5 mm mini-jack Connectivity



WH6x Series – Teams DECT Wireless Headsets

WH62

Standard DECT Wireless Headset



Headset: Dual/Mono

- Yealink Acoustic Shield (2x Microphone)
- Busylight

Base:

- 2x USB Connection
- Ringer
- 2.5mm Port (for Busylight)

Optional Accessories:

- Busylight
- Neckband for WH63 Convertible Headset

WH63

Standard DECT Wireless Headset



Headset: Convertible

- Yealink Acoustic Shield (2x Microphone)
- Busylight

Base:

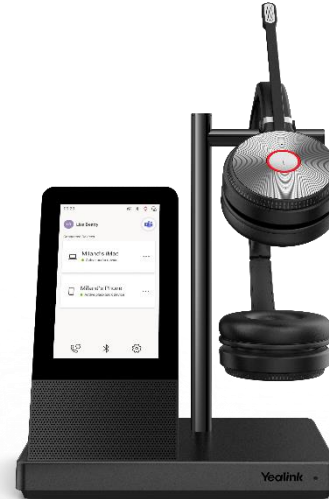
- 2x USB Connection
- Ringer
- 2.5mm Port (for Busylight)

Optional Accessories:

- Busylight
- Neckband for WH63 Convertible Headset

WH66

Yealink UC Workstation



Headset: Dual/Mono

- Yealink Acoustic Shield (2x Microphone)
- Busylight

Base:

- 1x USB3.0 Connection, Bluetooth
- 4-inch Touch Screen
- Hands-free Speakerphone
- 2-Ports USB 3.0 Hub
- Ringer
- 2.5mm Port (for Busylight)

Optional Accessories:

- Mobile Phone Wireless Charger
- Busylight

WH67

Yealink UC Workstation



Headset: Convertible

- Yealink Acoustic Shield (2x Microphone)
- Busylight

Base:

- 1x USB3.0 Connection, Bluetooth
- 4-inch Touch Screen
- Hands-free Speakerphone
- 2-Ports USB 3.0 Hub
- Ringer
- 2.5mm Port (for Busylight)

Optional Accessories:

- Mobile Phone Wireless Charger
- Busylight

Personal Webcam

UVC30-desktop
4K Premium level webcam



- 4K camera
- 120°/90°/70° field of view adjustable
- **Auto framing and people counting**
- 3-meter USB cable
- IR camera and Windows Hello certification

UVC20
Entry level FHD webcam



- 2MP 1080P full-HD camera
- **Intelligent human face exposure**
- Privacy shutter
- 1.8-meter USB cable

Personal Speakerphone

CP900
High-end USB speaker



- 6 beamforming mics array , 360 degree voice pick up
- Better full duplex effect than Jabra
- The microphone array can achieve better noise reduction effect
- Easy Plug-and-Play via USB or Bluetooth
- Excellent Battery Life for up to 12 Hours of Talk Time
- The CP900 is the first Microsoft Teams certified USB speaker

CP700
Middle-end USB speaker



- 2 x Omni-directional microphone while Jabra510 only have one, better 360 degree voice pick up
- Better full duplex effect than Jabra
- Easy Plug-and-Play via USB or Bluetooth
- Good for Music



Yealink Devices Management (YMCS & YDMP)

Yealink Device Management Platform for **one-stop** UC Devices



Dashboard



Monitoring and Alert



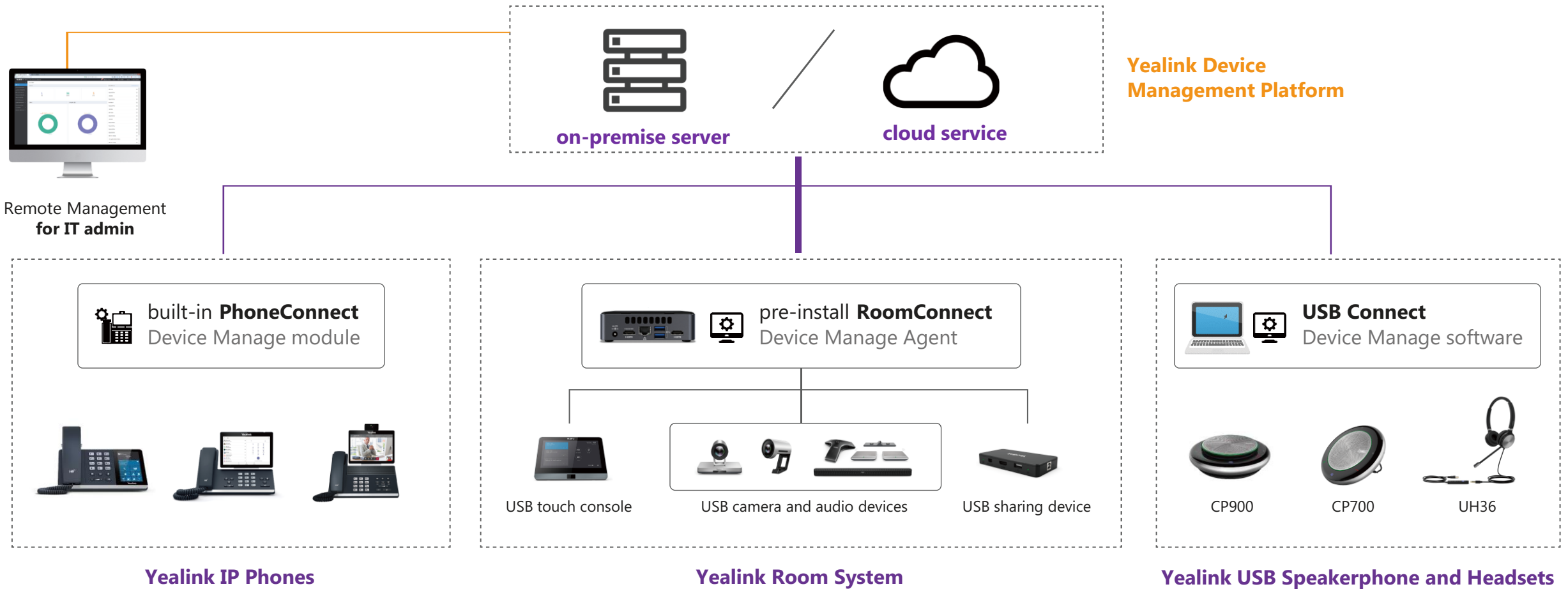
Update & Config



Remote Diagnosis



Open API

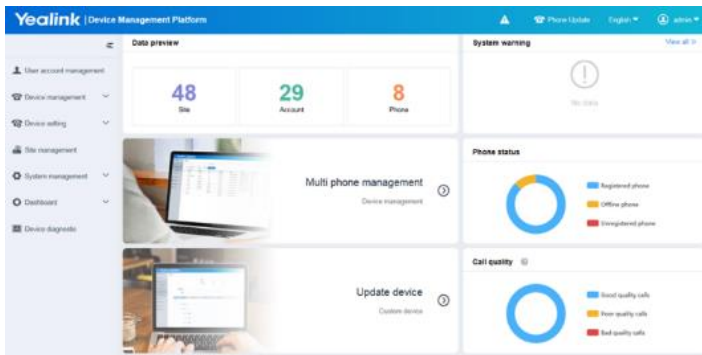


Deployment and Management Tool

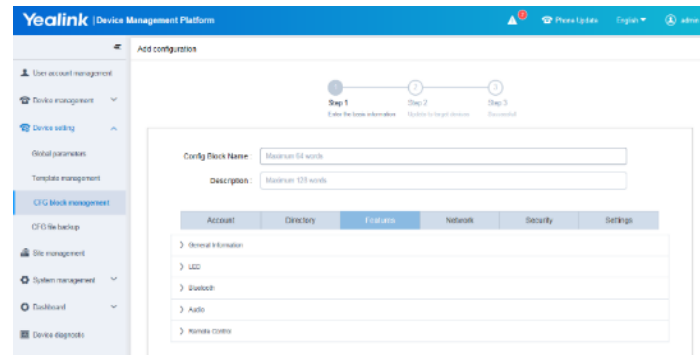
- Manage all device from Yealink, including SFB, Teams Phone, Room Systems, USB Devices.



- On Pre & Cloud: Yealink Device Management Platform & Yealink Management Cloud Service



Welcome Page



CFG block management



Device diagnosis